

THE COMMERCIAL TRAVELER

Over \$450 Flows Into the Omaha Club's Treasury.

CAPTURE OF A \$7,000 SWINDLER.

An Old Boy Blows Out the Gas—A Supreme Court Decision—Many Good Odds and Ends.

With eyes blue as heaven,
And hair white as fair,
A girl stands there waiting
Just back of my chair.
She passes me quickly
The new bill for fare,
But how can I order
With her standing there?

Please give me some coffee,
With blue eyes on toast—
Two lips like twin cherries—
I mean a rare one, not
Those cheeks like the peaches—
I should say the pie—
I don't think I'll order,
It's no use to try.

And while I am torn 'tween
The train seems to wait,
And there in my vision
"My dining room girl."
But amidst that sweet dreaming
I feel a rough shake,
And "Show up your ticket!"
I get for her sake.

GREATEST OF ALL CLUBS.

More Applications for Membership—The Secretary's Report.

There was a special meeting of the Omaha traveling men's club Saturday evening in the parlors of the Hotel Casco. The attendance was good and President Lobeck was in the chair.

A communication from Mr. Kilpatrick resigning his office as director was placed on file without action.

The committee appointed to secure figures on club room furnishings asked more time, and the request was granted.

Applications for membership from M. C. Bennett, with S. A. White's approval; from E. O. Brandt, with Aug. Meyer and C. O. Lobeck's approval; W. I. Hawks with M. W. Ryerson and W. H. Carson's approval were submitted to the board of directors for approval.

The bond of M. W. Ryerson, secretary, \$500, was approved.

Two or three small bills for stationery were ordered paid.

Secretary Ryerson reported \$450 collected up to date—and thereupon all present exclaimed "Great!" There are many, however, who have not yet come to time, and the secretary was instructed to send out a second notice to all such, though it is probable that some of those who have not paid have failed to receive the first notice.

Further action on the matter of rooms was ordered postponed until the articles of incorporation are filed, which will be done in a few days.

The following resolutions of respect were unanimously adopted:

Whereas, It has pleased Divine Providence to call away from the busy scenes of this life our friend and brother, Mr. R. H. Hane Butler, therefore be it

Resolved, That we, the members of the Omaha Traveling Men's Club, do tender our deepest sympathies to the bereaved; and further be it

Resolved, That the traveling men of Nebraska have indeed lost a knight of noble character, a kind, true and many man, of whom can be truly said, he was a noble man, ever remembered by those who knew him, and one whose noble traits of exemplary character we do most sincerely respect and to whose memory we pay most heartfelt homage.

Resolved, That a copy of these resolutions be forwarded to the parents of our departed and most loved brother.

The meeting then adjourned to meet next Saturday night, which is the regular meeting night, and when it is absolutely necessary that every member of the club, who possibly can, be present.

A Steam Ulster.

A couple of traveling salesmen were the only occupants of the smoking car besides an old farmer. Wanting a little quiet fun at his expense, they began talking of the wonderful, mechanical and other scientific improvements of late years. The farmer did not appear so astonished as they expected, and meanwhile an overcoat belonging to one of them caught fire from a cigar, and the time half the bill was burnt off the owner noticed it, and observing the laugh in the farmer's eye, angrily asked:

"You saw it; why didn't you tell me it was burning?"

"Oh," replied the tiller of the soil, "I saw what I thought was smoke, but I didn't know, from what you were talking about, but that it might be some new kind of an ulster that went by steam."

Calling Up Another World.

He was one of a number of drummers sitting in the hotel office, and he stepped up to the telephone with the remark that he was going to spring a little joke on the girl at the central office.

"Hello!" he called into the phone, "give me St. Peter, please."

"Then he listened; and as he listened his face took on a queer expression. After a minute he signalled that he was through with the wire, shrugged his shoulders and said down:

"What did St. Peter say to you, Bob?" asked a friend.

"She didn't give me St. Peter," said Bob. "She gave me the devil."

That Buffalo Gap Telephoning.

From the following letter it will be seen that Paul Newman, manager of the Black Hills telegraph and telephone company, is a man of the all-wool-and-ayard-kind and a gentleman who thoroughly appreciates square dealing.

The story, told in a word, is this: One of his company's subscribers at Buffalo Gap charged a traveling man, J. A. Elliott, of Burlington, Ia., with the outrageous sum of fifty cents for telephoning a block distant. The matter was taken up through the traveling men's department in THE BEE and the extortion thoroughly ventilated. The subscriber did not take the trouble to rectify the wrong he had done and now Manager Newman has done so—exceedingly much to his credit.

DEADWOOD, Dak., March 21, 1890.—J. A. Elliott, Burlington, Ia.—Dear Sir: Enclosed please find a check for the outrageous sum of fifty cents for telephoning a block distant. The matter was taken up through the traveling men's department in THE BEE and the extortion thoroughly ventilated. The subscriber did not take the trouble to rectify the wrong he had done and now Manager Newman has done so—exceedingly much to his credit.

Samples.

In discussing the qualities on which the success of a commercial traveler depends an exchange summarizes them as the four P's—Politeness, Push, Pluck and Perseverance.

Harry Hoffman, who has been sick

for several weeks, is out again and will take a trip to California shortly for real health. He will resume his position as bookkeeper at the City Mills, Omaha, when he returns.

L. Everbach, a Chicago traveling man, who has been on the road for over twenty years and has traveled from Maine to California, blew out the gas in his room at the Union Pacific hotel, Tuesday last. Thursday night. About an hour after he had retired the smell of gas became so strong that it reached the office, and the night clerk made an investigation, which led to the Chicago drummer's room. The door was forced open and he was found in an unconscious condition. He recovered later and resumed his travels the next day.

Henry D. Le Cato, the alleged embezzling salesman of Sanford, Cook & Co., the diamond dealers of 11 Maiden Lane, New York, was arrested in Toronto, Canada, last week. It is claimed that he made away with diamonds and jewelry valued at over \$5,000.

A Danziger, the traveling salesman for Samuels & Friedman, manufacturers of clothing at No. 655 Broadway, New York, who was arrested on a charge of stealing \$500 worth of samples from that firm, was discharged last week because the crime, if there was any, was committed in Chicago.

H. C. Van Epps, a young man in the employ of William Tackaberry & Co., wholesale grocers, Sioux City, Ia., as traveling man, has disappeared, and it is said that he has absconded.

P. L. Auerdn from Council Bluffs came in on his trip yesterday and spent the day in Omaha.

Billy Coughton came in from his trip yesterday and reports a successful business.

N. McDonald travels for the Sandwich manufacturing company, and makes his headquarters at Council Bluffs. He came down from Denison, Ia., yesterday.

Ed Gundelfinger travels for an Omaha house and has been digging for business in Utah. He expects to return to Salt Lake next Thursday, where it is probable he will make a few acquaintances.

Ed is a very popular gentleman, and his friends as well as his trade in Nebraska will miss him in the future.

George Chase, city man for the Omaha rubber company, went into Iowa yesterday in quest of ducks and geese and a string of geese.

Every traveling man who makes Grand Junction, Ill., will be agreeably surprised on April 1. His Messmore, one of the oldest passenger conductors on the Chicago & Northwestern railway, has purchased the railroad house at that place, and will hereafter give to the public a beautiful resort. The house will be named the "Hotel Ashley" and will be completely renovated, while everything will be first-class.

Harry Hackman, one of the veteran dry goods drummers in Nebraska, still comes in to see the busy scenes of the city, and is in the most approved style.

A gentleman who puts up his money for a ride in a Pullman car becomes the guest of a Pullman company just the same as if he were to put up his \$3 for a day at a hotel. A recent decision of the supreme court of the state of Nebraska to this effect has caused a gentleman to secure damages to the amount of \$1,000 for valuable taken from the car while out for dinner at one of the dining stations. The decision is right and will meet with the approval of the traveling public.

James L. Alworth, with Winslow, Rand & Watson, Chicago, arrived at the Millard last evening. He is just starting out once more after his serious illness. Mr. Alworth has a large circle of friends in the west and all of them will be sincerely happy to learn that he has recovered and is "out and after 'em" again.

R. V. Simms of Chicago, one of the largest men, who travels in the west, is in the market for a new suit. He is a big, burly fellow, and looks some exceptionally large orders throughout Kansas and Missouri last week.

Jessie White, Jr., travels for Max Meyer & Bro., and came in yesterday from western Nebraska.

Frank H. Hawley was a conspicuous figure in the rout of the Hotel Casco. He stated that business was good in the buggy line and prospects good for the season. He travels for the Racine wagon and carriage company of Racine, Wis.

H. Coffey sells Peru plows from Council Bluffs, and was at Grand Island last Friday.

Sadler, the Columbus buggy man from Omaha, will hereafter take charge of the Iowa trade.

Charles Thornburg, the oyster hatter from Omaha, came in yesterday from the west with a pocket full of orders for Platts & Co.

Ed Leonard, the grocery man, looked out from under his new sombrero and glanced merrily at the glistening waters of the turbulent Platte yesterday at Fremont.

Sam Leonard, who had the misfortune to fracture his arm last winter, is out on the turf again selling groceries.

Bill Lilly, the versatile groceryman from Fremont, made towns on the Elk-horn last week with old time vigor.

At the Hotels.

At the Murray—Chicago, J. J. Brody, Ed Hart, A. Straus, H. H. Shaw, W. M. Sanders, George Martin, J. G. Hull, M. Ledgerwood, J. R. Hunt, G. M. Blair, and wife, Ben. W. Wick, C. A. Pennington, John Lowry, C. C. Lay, D. L. Billig, C. K. Coleman, C. H. Kleinbeck, E. S. Van Slyke, N. S. Jacobs, C. V. Barney, S. S. Davis, O. W. Winner, A. W. Tanner, E. J. Simms, L. R. Latimer, E. C. Smith, N. H. Carson, J. Berger, J. F. Halsey, A. J. Vengergers, S. S. Hurley, John J. Carey, J. M. Ashley, A. F. Hutchins, L. B. Wentworth, W. O. Hirsch, H. M. Levy, S. D. Deane, E. F. Galt, C. A. Walter, John R. Williams, W. E. Harrow, Ed. Seich, J. T. Henshaw, G. C. Caldwell, George Varrolian, E. R. Goodrich, Ben Kahn, J. G. Bennington, J. H. Morganrow, G. W. Mason, H. McCaw; St. Louis, H. C. Hackman, G. A. Atterbury, E. H. Goodwin, Birmingham, Conn.; T. W. Pierce, St. Paul; John Hirsch, New Jersey; William Vaughn, New Jersey; J. W. Dickinson, Boston; Bert Seyboth and wife, Salt Lake; R. S. 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